



# **ABOUT US**

**ESTATE MEDIA IS A PERSONALITY DRIVEN MEDIA COMPANY. CO FOUNDED BY** MILLION DOLLAR LISTINGS **STAR JOSH FLAGG** 

**OUR CREATORS REACH OVER** 

**30M+ FOLLOWERS** COMPRISING OVER 200K+ REAL ESTATE PROFESSIONALS, WITH 50% RANKED IN THE TOP 10% OF THE INDUSTRY. (ACROSS SOCIAL CHANNELS & EMAIL NEWSLETTERS)







## THE REAL DEAL NEW YORK REAL ESTATE NEWS

Josh Flagg of "Million Dollar Listing" co-founds media company

# Hollywood

"Estate media is a real-estate media company leveraging the personalities that start, own and define conversation in the real estate industry to create a destination for professionals and fans that is trusted and loved"

## THE WALL STREET JOURNAL.

"Million Dollar Listing" Star Co-Found Media Business About Real Estate

# AUDIENCE DEMOGRAPIHCS.



### **BRAND + CONTENT ALIGNMENT**

Estate Media's social video integrations organically align brands with trusted talent, creating deeper audience connections.



## **TOP-TALENT ADJACENCY**

Direct association with premium talent elevates brand affinity, delivering impact beyond traditional programmatic placements.

FEMALE AUDIENCE

52%

55+ 21.7%

45-54 10.5% 18-44 67.8%

48% **MALE AUDIENCE** 

## COMPOSITION

AGE

REAL ESTATE **ITHUSIASTS** 40%

> **REAL ESTATE PROFESSIONALS** 60%

# WORKING TOGETHER

## BRAND / AUDIENCE MATCH



- Identify brand audience targets and align them with Estate's original series and most relevant creators.
- Select media channels such as YouTube, podcasts, e-newsletters, and other social platforms to maximize reach.



# WHITELISTING & AMPLIFICATION

- Whitelist creator content to extend reach and optimize performance.
- Whitelist your brand to Estate's Creator accounts for targeted paid social media promotion.

building extra housing

NEW YORK CITY - Fifteen eligible New York City <u>homeowners</u> could land up to \$395,000 to turn their basement, attic or garage into an apartment as part of a new pilot program announced Tuesday.

This is really an opportunity to say this can be done ' said Atlelfo

National Association of Realtors president steps dow alloging blackmail threat

## IN-HOUSE PRODUCTION

• Estate's production team creates branded long-form and short-form videos that authentically integrate brand messaging into Estate's ecosystem.



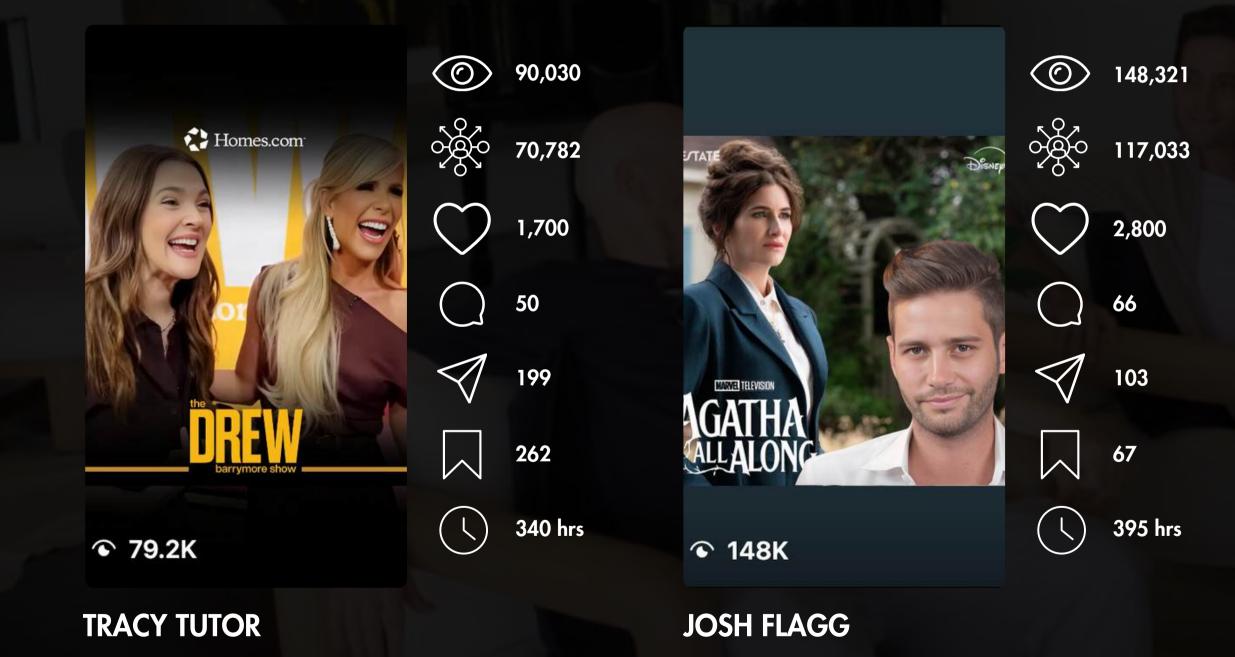
## DISTRIBUTION COLLABORATION

- Collaborate with brands, talent, and Estate to distribute content across various platforms.
- Utilize creator followings through collaborative posting and dedicated UTMs for effective tracking.

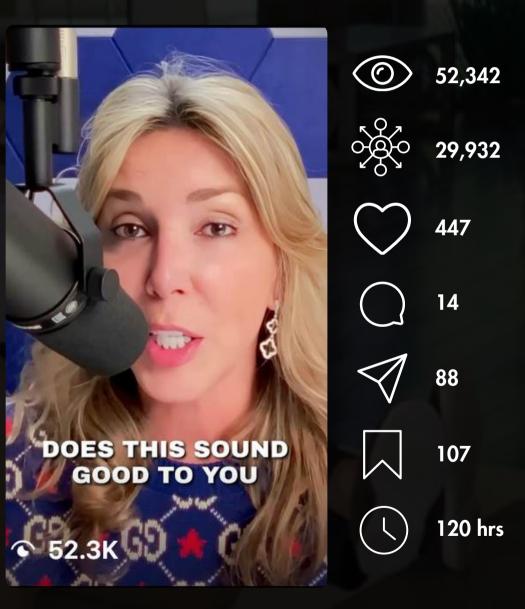
# BRANDED CAMPAIGNS.

### **TRACY TUTOR CAMPAIGN**

### JOSH FLAGG CAMPAIGN



### **GLENNDA BAKER CAMPAIGN**



### **GLENNDA BAKER**

# ETATE CASE STUDY - Realtor SaaS GLENNDA BAKER

## **BRAND CHALLENGE:**

A leading vertical SaaS brand sought an effective and trusted method to capture the attention of busy realtors, driving signups and measurable business growth.

## **ESTATE MEDIA INTEGRATION:**

Estate Media partnered with realtor influencer Glennda Baker, producing engaging long-form content repurposed into shortform social videos. The brand whitelisted these videos to amplify targeted paid media efforts, directing realtors to a specialized landing page.

### **ENGAGED AUDIENCE:**

### **HIGH-PERFORMING ENGAGEMENT:**

### **STRONG CONVERSION:**

Estate Media's strategic collaboration delivered measurable success by aligning the SaaS brand authentically with influential industry leadership.

### **IMPRESSIONS SKYROCKETED:**

• Over 100K impressions generated, significantly boosting brand visibility.

• 38.9K+ targeted views, captivating realtor attention.

• 2,013 clicks, achieving a robust 2% CTR.

• 130 form submissions tied directly to the campaign.

### **IMPACTFUL ROI:**

• 79 confirmed sales from a \$20K investment.

# ENGAGE B2B + B2C AUDIENCES

ETATE

## Instagram

YouTube 



**B2B** 

Followers: 183K Engagement: 2% Subscribers: 56.2K Engagement: 10.34% Followers: 8K Engagement: 3.06%

**B2C** 

Followers: 1.25M Engagement: 1.12% Subscribers: 59K Engagement: 11.81%

## **TikTok**

## facebook

Followers: 6.7K Engagement: 1.41%

Followers: 712K Engagement: 2.62%

# THE CONTENT.

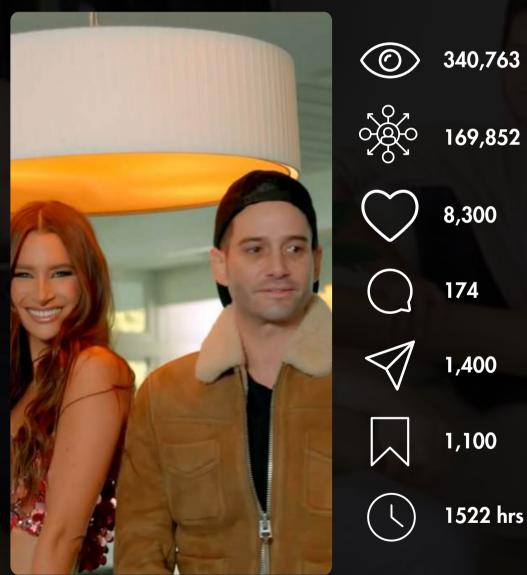
### **ESTATE ELEGANCE**

Josh Flagg Shares Exclusive Tour Of His House





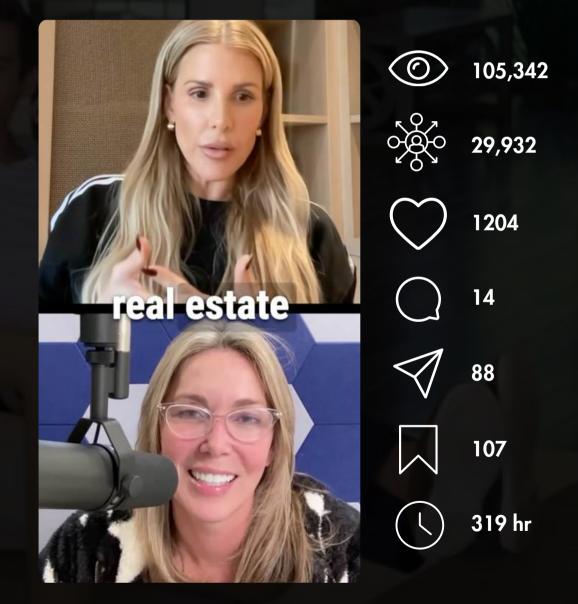
### LAUGHS AND LISTINGS How to NOT Show a House



JOSH FLAGG, AMANDA MCCANTS

JOSH FLAGG, JAKE ARNOLD

### **GLENNDA'S GURU** How Glennda Baker & Tracy Tutor Went From Mall Employees to Real Estate Pros



**GLENNDA BAKER, TRACY TUTOR** 

# Signal general signal signa



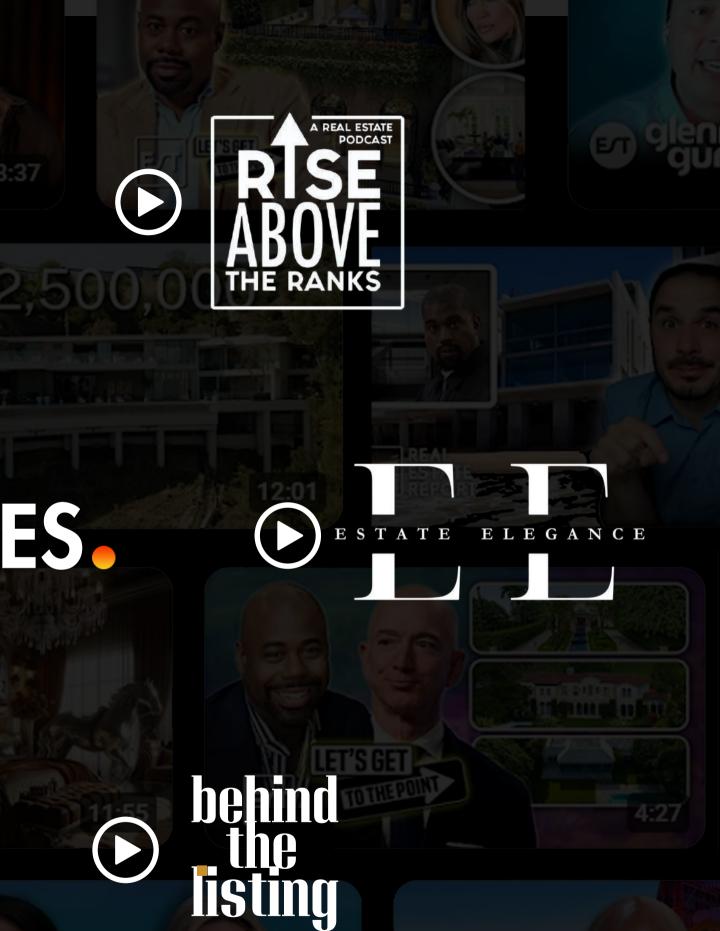
# C LAUGHS 84LISTINGS

# ORIGINAL SERIES CLICK () TO PLAY





MANSIONS MARTINIS COMING SOON



# THANK YOU!









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